

# MD ANALYSIS

## CA 3 November Analysis

### GAT Constitutional Area 3 Leader: Open

#### July 2021 to November 2021 (5 months) Results

CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
<b>New Clubs</b>	26	42	43	104	49
<b>Charter Members</b>	783	1286	1226	2718	1613
<b>New Members</b>	3228	3388	3849	5857	4068
<b>Drops</b>	7549	6199	5501	4566	6587
<b>Net Growth</b>	-3048	-1092	120	4569	-87

#### November (Only Results)

CA 3	Nov-18	Nov-19	Nov-20	Nov-21
<b>New Clubs</b>	10	9	36	11
<b>Charter Members</b>	254	212	843	321
<b>New Members</b>	765	671	792	1125
<b>Drops</b>	1350	1222	991	1211
<b>Net Growth</b>	-286	-286	734	422

#### Statement for 2nd Quarter Results(previous 3 years)

CA 3	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
<b>New Clubs</b>	28	39	148
<b>Charter Members</b>	820	915	3697
<b>New Members</b>	2216	2100	6007
<b>Drops</b>	6899	6494	5098
<b>Net Growth</b>	-3631	-3228	4902

## MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
NA	Undistricted	New Clubs	0	0	0	10	0
		Charter Members	0	0	0	274	0
		New Members	5	9	5	30	2
		Drops	10	11	32	3	14
		Net Growth	-5	-2	-27	356	-10
R	Dominican Republic	New Clubs	0	1	0	0	0
		Charter Members	9	35	0	0	0
		New Members	62	95	0	0	0
		Drops	315	116	0	0	0
		Net Growth	-242	28	0	0	0
B	Mexico	New Clubs	7	9	5	18	5
		Charter Members	193	241	147	341	153
		New Members	437	447	532	539	497
		Drops	1218	765	633	633	717
		Net Growth	-496	0	144	305	45
D	Various	New Clubs	1	6	0	0	0
		Charter Members	32	164	0	0	0
		New Members	258	303	0	0	0
		Drops	461	418	0	0	0
		Net Growth	-143	74	0	0	0
63	Various	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	16	15	0	0	0
		Drops	17	25	0	0	0
		Net Growth	2	-10	0	0	0
Total		New Clubs	8	16	5	28	5
		Charter Members	234	440	147	615	153
		New Members	778	869	537	569	499
		Drops	2021	1335	665	636	731
		Net Growth	-884	90	117	661	35

## November (Only) Results

MD	GMT Area	CA 3	Nov-18	Nov-19	Nov-20	Nov-21
NA	Undistricted	New Clubs	0	0	8	0
		Charter Members	0	0	212	0
		New Members	2	5	6	0
		Drops	3	16	2	5
		Net Growth	-1	-11	216	-5
R	Dominican Republic	New Clubs	1	0	0	0
		Charter Members	21	0	0	0
		New Members	31	0	0	0
		Drops	22	0	0	0
		Net Growth	31	0	0	0
B	Mexico	New Clubs	1	2	3	1
		Charter Members	25	50	48	25
		New Members	56	84	115	107
		Drops	225	205	171	83
		Net Growth	-137	-68	10	62
D	Various	New Clubs	2	0	0	0
		Charter Members	43	0	0	0
		New Members	69	0	0	0
		Drops	84	0	0	0
		Net Growth	30	0	0	0
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	0
		Drops	5	0	0	0
		Net Growth	-5	0	0	0
Total		New Clubs	4	2	11	1
		Charter Members	89	50	260	25
		New Members	158	89	121	107
		Drops	339	221	173	88
		Net Growth	-82	-79	226	57

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2018-2019 2nd Qtr</b>	<b>2019-2020 2nd Qtr</b>	<b>2020-2021 2nd Qtr</b>
<b>NA</b>	<b>Undistricted</b>	<b>New Clubs</b>	0	0	11
		<b>Charter Members</b>	1	0	298
		<b>New Members</b>	3	10	30
		<b>Drops</b>	3	37	4
		<b>Net Growth</b>	4	-27	325
<b>R</b>	<b>Dominican Republic</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	29	0	0
		<b>New Members</b>	91	0	0
		<b>Drops</b>	208	0	0
		<b>Net Growth</b>	-80	0	0
<b>B</b>	<b>Mexico</b>	<b>New Clubs</b>	5	13	16
		<b>Charter Members</b>	130	241	330
		<b>New Members</b>	187	211	493
		<b>Drops</b>	1233	1047	915
		<b>Net Growth</b>	-885	-540	-53
<b>D</b>	<b>Various</b>	<b>New Clubs</b>	6	0	0
		<b>Charter Members</b>	145	0	0
		<b>New Members</b>	194	0	0
		<b>Drops</b>	578	0	0
		<b>Net Growth</b>	-231	0	0
<b>63</b>	<b>Various</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	7	0	0
		<b>Drops</b>	26	0	0
		<b>Net Growth</b>	-19	0	0
<b>Total</b>			12	13	27
	<b>New Clubs</b>		305	241	628
	<b>Charter Members</b>		482	221	523
	<b>New Members</b>		2048	1084	919
	<b>Drops</b>		-1211	-567	272
<b>Net Growth</b>					

## MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
R	Dominican Republic	New Clubs	0	0	2	11	7
		Charter Members	0	0	47	163	219
		New Members	0	0	79	201	159
		Drops	0	0	117	145	230
		Net Growth	0	0	17	227	156
F	Colombia	New Clubs	1	3	0	0	0
		Charter Members	20	83	0	0	0
		New Members	61	59	0	0	0
		Drops	315	230	0	0	0
		Net Growth	-218	-74	0	0	0
G	Ecuador	New Clubs	0	1	0	0	0
		Charter Members	17	48	0	0	0
		New Members	99	132	0	0	0
		Drops	279	150	0	0	0
		Net Growth	-150	41	0	0	0
D	Various	New Clubs	0	0	5	14	0
		Charter Members	0	0	183	442	35
		New Members	0	0	389	736	426
		Drops	0	0	355	356	449
		Net Growth	0	0	253	845	36
E	Aruba Neth Antilles Peru	New Clubs	0	2	4	5	8
		Charter Members	18	87	128	112	204
		New Members	232	297	418	402	272
		Drops	392	368	284	247	305
		Net Growth	-124	24	288	293	186
Total		New Clubs	1	6	11	30	15
		Charter Members	55	218	358	717	458
		New Members	392	488	886	1339	857
		Drops	986	748	756	748	984
		Net Growth	-492	-9	558	1365	378

## November (Only) Results

MD	GMT Area	CA 3	Nov-18	Nov-19	Nov-20	Nov-21
R	Dominican Republic	New Clubs	0	0	9	1
		Charter Members	0	1	126	37
		New Members	0	22	39	48
		Drops	0	27	51	62
		Net Growth	0	-3	116	23
F	Colombia	New Clubs	0	0	0	0
		Charter Members	4	0	0	0
		New Members	12	0	0	0
		Drops	88	0	0	0
		Net Growth	-72	0	0	0
G	Ecuador	New Clubs	1	0	0	0
		Charter Members	24	0	0	0
		New Members	27	0	0	0
		Drops	24	0	0	0
		Net Growth	27	0	0	0
D	Various	New Clubs	0	1	1	0
		Charter Members	0	25	32	0
		New Members	0	65	82	77
		Drops	0	83	60	109
		Net Growth	0	8	56	-30
E	Aruba Neth Antilles Peru	New Clubs	0	0	2	0
		Charter Members	0	1	42	0
		New Members	40	75	15	53
		Drops	49	20	23	22
		Net Growth	-9	57	39	31
Total		New Clubs	1	1	12	1
		Charter Members	28	27	200	37
		New Members	79	162	136	178
		Drops	161	130	134	193
		Net Growth	-54	62	211	24

## Statement for 2nd Quarter Results (previous 3 years)

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2018-2019 2nd Qtr</b>	<b>2019-2020 2nd Qtr</b>	<b>2020-2021 2nd Qtr</b>
<b>R</b>	<b>Dominican Republic</b>	<b>New Clubs</b>	0	0	21
		<b>Charter Members</b>	0	7	350
		<b>New Members</b>	0	90	294
		<b>Drops</b>	0	322	228
		<b>Net Growth</b>	0	-223	427
<b>F</b>	<b>Colombia</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	26	0	0
		<b>New Members</b>	47	0	0
		<b>Drops</b>	495	0	0
		<b>Net Growth</b>	-421	0	0
<b>G</b>	<b>Ecuador</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	38	0	0
		<b>New Members</b>	74	0	0
		<b>Drops</b>	163	0	0
		<b>Net Growth</b>	-44	0	0
<b>D</b>	<b>Various</b>	<b>New Clubs</b>	0	5	20
		<b>Charter Members</b>	0	138	624
		<b>New Members</b>	0	193	657
		<b>Drops</b>	0	504	482
		<b>Net Growth</b>	0	-166	819
<b>E</b>	<b>Aruba Neth Antilles Peru</b>	<b>New Clubs</b>	1	4	7
		<b>Charter Members</b>	23	120	169
		<b>New Members</b>	186	238	311
		<b>Drops</b>	306	57	87
		<b>Net Growth</b>	-85	304	404
<b>Total</b>		<b>New Clubs</b>	3	9	48
		<b>Charter Members</b>	87	265	1143
		<b>New Members</b>	307	521	1262
		<b>Drops</b>	964	883	797
		<b>Net Growth</b>	-550	-85	1650

### MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
F	Colombia	New Clubs	0	0	0	3	0
		Charter Members	0	0	1	68	3
		New Members	0	0	95	210	99
		Drops	0	0	128	119	204
		Net Growth	0	0	-12	201	-41
H	Peru	New Clubs	0	0	10	0	0
		Charter Members	0	0	252	0	0
		New Members	0	0	405	0	0
		Drops	0	0	393	0	0
		Net Growth	0	0	311	0	0
G	Ecuador	New Clubs	0	0	0	5	1
		Charter Members	0	0	12	165	45
		New Members	0	0	131	113	88
		Drops	0	0	108	93	296
		Net Growth	0	0	42	197	-84
T	Chile	New Clubs	0	0	0	3	2
		Charter Members	0	0	0	67	53
		New Members	0	0	0	230	195
		Drops	0	0	0	142	174
		Net Growth	0	0	0	177	101
LA	Brazil	New Clubs	1	3	0	0	0
		Charter Members	38	114	0	0	0
		New Members	240	211	0	0	0
		Drops	609	582	0	0	0
		Net Growth	-304	-230	0	0	0
LB	Brazil	New Clubs	1	1	0	0	0
		Charter Members	31	31	0	0	0
		New Members	157	148	0	0	0
		Drops	371	352	0	0	0
		Net Growth	-161	-143	0	0	0
Total		New Clubs	2	4	10	11	3
		Charter Members	69	145	265	300	101
		New Members	397	359	631	553	382
		Drops	980	934	629	354	674
		Net Growth	-465	-373	341	575	-24



## November (Only) Results

MD	GMT Area	CA 3	Nov-18	Nov-19	Nov-20	Nov-21
F	Colombia	New Clubs	0	0	2	0
		Charter Members	0	0	46	0
		New Members	0	16	33	21
		Drops	0	31	34	31
		Net Growth	0	-13	48	13
H	Peru	New Clubs	0	1	0	0
		Charter Members	0	25	0	0
		New Members	0	41	0	0
		Drops	0	96	0	0
		Net Growth	0	-22	0	0
G	Ecuador	New Clubs	0	0	1	0
		Charter Members	0	0	34	3
		New Members	0	33	13	30
		Drops	0	25	13	36
		Net Growth	0	8	36	48
T	Chile	New Clubs	0	0	1	1
		Charter Members	0	0	25	24
		New Members	0	0	30	29
		Drops	0	0	30	26
		Net Growth	0	0	27	29
LA	Brazil	New Clubs	1	0	0	0
		Charter Members	22	0	0	0
		New Members	46	0	0	0
		Drops	90	0	0	0
		Net Growth	-16	0	0	0
LB	Brazil	New Clubs	1	0	0	0
		Charter Members	23	0	0	0
		New Members	45	0	0	0
		Drops	66	0	0	0
		Net Growth	6	0	0	0
Total		New Clubs	2	1	4	1
		Charter Members	45	25	105	27
		New Members	91	90	76	80
		Drops	156	152	77	93
		Net Growth	-10	-27	111	90

## Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
F	Colombia	New Clubs	0	0	7
		Charter Members	0	1	160
		New Members	0	49	260
		Drops	0	230	194
		Net Growth	0	-174	235
H	Peru	New Clubs	0	2	0
		Charter Members	0	57	0
		New Members	0	158	0
		Drops	0	564	0
		Net Growth	0	-321	0
G	Ecuador	New Clubs	0	0	8
		Charter Members	0	2	295
		New Members	0	89	142
		Drops	0	230	97
		Net Growth	0	-137	351
T	Chile	New Clubs	0	0	1
		Charter Members	0	0	25
		New Members	0	0	229
		Drops	0	0	108
		Net Growth	0	0	151
LA	Brazil	New Clubs	1	0	0
		Charter Members	43	0	0
		New Members	116	0	0
		Drops	533	0	0
		Net Growth	-338	0	0
LB	Brazil	New Clubs	1	0	0
		Charter Members	23	0	0
		New Members	127	0	0
		Drops	256	0	0
		Net Growth	-100	0	0
Total		New Clubs	2	2	16
		Charter Members	66	60	480
		New Members	243	296	631
		Drops	789	1024	399
		Net Growth	-438	-632	737

### MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
H	Peru	New Clubs	0	0	0	9	5
		Charter Members	0	0	0	278	190
		New Members	0	0	0	703	438
		Drops	0	0	0	300	497
		Net Growth	0	0	0	779	201
O	Argentina	New Clubs	0	0	1	2	2
		Charter Members	0	0	23	77	63
		New Members	0	0	121	262	131
		Drops	0	0	382	290	385
		Net Growth	0	0	-202	69	-168
T	Chile	New Clubs	0	0	2	0	0
		Charter Members	0	0	38	0	0
		New Members	0	0	82	0	0
		Drops	0	0	156	0	0
		Net Growth	0	0	-28	0	0
LC	Brazil	New Clubs	1	1	0	0	0
		Charter Members	35	28	0	0	0
		New Members	408	330	0	0	0
		Drops	809	792	0	0	0
		Net Growth	-302	-374	0	0	0
LD	Brazil	New Clubs	1	3	0	0	0
		Charter Members	52	97	0	0	0
		New Members	393	463	0	0	0
		Drops	890	800	0	0	0
		Net Growth	-390	-208	0	0	0
Total		New Clubs	2	4	3	11	7
		Charter Members	87	125	61	355	253
		New Members	801	793	203	965	569
		Drops	1699	1592	538	590	882
		Net Growth	-692	-582	-230	848	33

## November (Only) Results

MD	GMT Area	CA 3	Nov-18	Nov-19	Nov-20	Nov-21
H	Peru	New Clubs	0	0	2	1
		Charter Members	0	0	44	30
		New Members	0	0	83	56
		Drops	0	0	88	113
		Net Growth	0	0	42	4
O	Argentina	New Clubs	0	0	0	0
		Charter Members	0	0	6	0
		New Members	0	23	38	57
		Drops	0	99	70	98
		Net Growth	0	-73	-21	-39
T	Chile	New Clubs	0	2	0	0
		Charter Members	0	38	0	0
		New Members	0	11	0	0
		Drops	0	28	0	0
		Net Growth	0	22	0	0
LC	Brazil	New Clubs	1	0	0	0
		Charter Members	25	0	0	0
		New Members	107	0	0	0
		Drops	222	0	0	0
		Net Growth	-78	0	0	0
LD	Brazil	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	149	0	0	0
		Drops	152	0	0	0
		Net Growth	-1	0	0	0
Total		New Clubs	1	2	2	1
		Charter Members	26	38	50	30
		New Members	256	34	121	113
		Drops	374	127	158	211
		Net Growth	-79	-51	21	-35

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2018-2019 2nd Qtr</b>	<b>2019-2020 2nd Qtr</b>	<b>2020-2021 2nd Qtr</b>
<b>H</b>	<b>Peru</b>	<b>New Clubs</b>	0	0	15
		<b>Charter Members</b>	0	0	375
		<b>New Members</b>	0	0	567
		<b>Drops</b>	0	0	602
		<b>Net Growth</b>	0	0	360
<b>O</b>	<b>Argentina</b>	<b>New Clubs</b>	0	1	2
		<b>Charter Members</b>	0	21	74
		<b>New Members</b>	0	111	510
		<b>Drops</b>	0	471	278
		<b>Net Growth</b>	0	-321	319
<b>T</b>	<b>Chile</b>	<b>New Clubs</b>	0	2	0
		<b>Charter Members</b>	0	38	0
		<b>New Members</b>	0	46	0
		<b>Drops</b>	0	203	0
		<b>Net Growth</b>	0	-114	0
<b>LC</b>	<b>Brazil</b>	<b>New Clubs</b>	2	0	0
		<b>Charter Members</b>	49	0	0
		<b>New Members</b>	259	0	0
		<b>Drops</b>	785	0	0
		<b>Net Growth</b>	-446	0	0
<b>LD</b>	<b>Brazil</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	4	0	0
		<b>New Members</b>	360	0	0
		<b>Drops</b>	622	0	0
		<b>Net Growth</b>	-241	0	0
<b>Total</b>		<b>New Clubs</b>	2	3	17
		<b>Charter Members</b>	53	59	449
		<b>New Members</b>	619	157	1077
		<b>Drops</b>	1407	674	880
		<b>Net Growth</b>	-687	-435	679

### MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
J	Uruguay	New Clubs	0	0	1	0	2
		Charter Members	0	0	31	7	45
		New Members	0	0	73	100	115
		Drops	0	0	189	123	226
		Net Growth	0	0	-66	-3	-49
H	Peru	New Clubs	6	8	0	0	0
		Charter Members	164	229	0	0	0
		New Members	303	288	0	0	0
		Drops	682	442	0	0	0
		Net Growth	-165	121	0	0	0
S	Bolivia	New Clubs	2	0	2	7	2
		Charter Members	64	1	38	158	71
		New Members	87	83	38	249	109
		Drops	159	110	71	96	208
		Net Growth	-1	-6	40	325	-9
M	Paraguay	New Clubs	0	2	3	8	5
		Charter Members	2	59	96	275	142
		New Members	91	133	169	339	195
		Drops	162	223	175	198	335
		Net Growth	-62	-3	102	451	28
Total		New Clubs	8	10	6	15	9
		Charter Members	230	289	165	440	258
		New Members	481	504	280	688	419
		Drops	1003	775	435	417	769
		Net Growth	-228	112	76	773	-30

## November (Only) Results

MD	GMT Area	CA 3	Nov-18	Nov-19	Nov-20	Nov-21
<b>J</b>	<b>Uruguay</b>	<b>New Clubs</b>	0	0	0	1
		<b>Charter Members</b>	0	3	6	22
		<b>New Members</b>	0	13	36	27
		<b>Drops</b>	0	43	49	45
		<b>Net Growth</b>	0	-26	-3	7
<b>H</b>	<b>Peru</b>	<b>New Clubs</b>	0	0	0	0
		<b>Charter Members</b>	4	0	0	0
		<b>New Members</b>	62	0	0	0
		<b>Drops</b>	97	0	0	0
		<b>Net Growth</b>	-26	0	0	0
<b>S</b>	<b>Bolivia</b>	<b>New Clubs</b>	0	1	3	0
		<b>Charter Members</b>	0	5	74	16
		<b>New Members</b>	18	0	57	32
		<b>Drops</b>	29	10	27	39
		<b>Net Growth</b>	-10	-5	109	10
<b>M</b>	<b>Paraguay</b>	<b>New Clubs</b>	0	1	3	3
		<b>Charter Members</b>	11	34	98	75
		<b>New Members</b>	15	32	21	19
		<b>Drops</b>	29	34	26	54
		<b>Net Growth</b>	-3	34	101	40
<b>Total</b>		<b>New Clubs</b>	0	2	6	4
		<b>Charter Members</b>	15	42	178	113
		<b>New Members</b>	95	45	114	78
		<b>Drops</b>	155	87	102	138
		<b>Net Growth</b>	-39	3	207	57

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2018-2019 2nd Qtr</b>	<b>2019-2020 2nd Qtr</b>	<b>2020-2021 2nd Qtr</b>
<b>J</b>	<b>Uruguay</b>	<b>New Clubs</b>	0	0	2
		<b>Charter Members</b>	0	9	36
		<b>New Members</b>	0	51	184
		<b>Drops</b>	0	126	151
		<b>Net Growth</b>	0	-63	79
<b>H</b>	<b>Peru</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	34	0	0
		<b>New Members</b>	164	0	0
		<b>Drops</b>	565	0	0
		<b>Net Growth</b>	-348	0	0
<b>S</b>	<b>Bolivia</b>	<b>New Clubs</b>	1	1	11
		<b>Charter Members</b>	98	5	254
		<b>New Members</b>	39	18	290
		<b>Drops</b>	169	235	208
		<b>Net Growth</b>	-20	-205	351
<b>M</b>	<b>Paraguay</b>	<b>New Clubs</b>	1	4	13
		<b>Charter Members</b>	36	105	311
		<b>New Members</b>	88	67	331
		<b>Drops</b>	247	340	286
		<b>Net Growth</b>	-106	-161	390
<b>Total</b>		<b>New Clubs</b>	3	5	26
		<b>Charter Members</b>	168	119	601
		<b>New Members</b>	291	136	805
		<b>Drops</b>	981	701	645
		<b>Net Growth</b>	-474	-429	820



### MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
J	Uruguay	New Clubs	0	1	0	0	0
		Charter Members	2	29	0	0	0
		New Members	63	95	0	0	0
		Drops	158	101	0	0	0
		Net Growth	-83	26	0	0	0
O	Argentina	New Clubs	4	1	0	0	0
		Charter Members	86	37	0	0	0
		New Members	196	144	0	0	0
		Drops	435	570	0	0	0
		Net Growth	-136	-370	0	0	0
T	Chile	New Clubs	1	0	0	0	0
		Charter Members	20	3	0	0	0
		New Members	120	136	0	0	0
		Drops	267	144	0	0	0
		Net Growth	-68	14	0	0	0
LA	Brazil	New Clubs	0	0	1	2	0
		Charter Members	0	0	44	72	50
		New Members	0	0	222	497	229
		Drops	0	0	448	344	588
		Net Growth	0	0	-152	253	-201
LB	Brazil	New Clubs	0	0	0	0	0
		Charter Members	0	0	1	0	0
		New Members	0	0	173	0	0
		Drops	0	0	347	0	0
		Net Growth	0	0	-148	0	0
Total		New Clubs	5	2	1	2	0
		Charter Members	108	69	45	72	50
		New Members	379	375	395	497	229
		Drops	860	815	795	344	588
		Net Growth	-287	-330	-300	253	-201

## November (Only) Results

MD	GMT Area	CA 3	Nov-18	Nov-19	Nov-20	Nov-21
J	Uruguay	New Clubs	1	0	0	0
		Charter Members	28	0	0	0
		New Members	33	0	0	0
		Drops	30	0	0	0
		Net Growth	33	0	0	0
O	Argentina	New Clubs	1	0	0	0
		Charter Members	22	0	0	0
		New Members	24	0	0	0
		Drops	99	0	0	0
		Net Growth	-51	0	0	0
T	Chile	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	29	0	0	0
		Drops	36	0	0	0
		Net Growth	-4	0	0	0
LA	Brazil	New Clubs	0	0	1	0
		Charter Members	0	1	31	1
		New Members	0	27	38	75
		Drops	0	85	77	96
		Net Growth	0	-54	-8	-9
LB	Brazil	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	24	0	0
		Drops	0	107	0	0
		Net Growth	0	-77	0	0
Total		New Clubs	2	0	1	0
		Charter Members	51	1	31	1
		New Members	86	51	38	75
		Drops	165	192	77	96
		Net Growth	-22	-131	-8	-9

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2018-2019 2nd Qtr</b>	<b>2019-2020 2nd Qtr</b>	<b>2020-2021 2nd Qtr</b>
<b>J</b>	<b>Uruguay</b>	<b>New Clubs</b>	2	0	0
		<b>Charter Members</b>	50	0	0
		<b>New Members</b>	92	0	0
		<b>Drops</b>	128	0	0
		<b>Net Growth</b>	16	0	0
<b>O</b>	<b>Argentina</b>	<b>New Clubs</b>	2	0	0
		<b>Charter Members</b>	50	0	0
		<b>New Members</b>	98	0	0
		<b>Drops</b>	460	0	0
		<b>Net Growth</b>	-296	0	0
<b>T</b>	<b>Chile</b>	<b>New Clubs</b>	2	0	0
		<b>Charter Members</b>	41	0	0
		<b>New Members</b>	84	0	0
		<b>Drops</b>	122	0	0
		<b>Net Growth</b>	9	0	0
<b>LA</b>	<b>Brazil</b>	<b>New Clubs</b>	0	0	5
		<b>Charter Members</b>	0	1	139
		<b>New Members</b>	0	133	518
		<b>Drops</b>	0	503	316
		<b>Net Growth</b>	0	-361	345
<b>LB</b>	<b>Brazil</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	0	22	0
		<b>New Members</b>	0	90	0
		<b>Drops</b>	0	350	0
		<b>Net Growth</b>	0	-221	0
<b>Total</b>		<b>New Clubs</b>	6	1	5
		<b>Charter Members</b>	141	23	139
		<b>New Members</b>	274	223	518
		<b>Drops</b>	710	853	316
		<b>Net Growth</b>	-271	-582	345

### MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021	2021-2022
LC	Brazil	New Clubs	2	5	2
		Charter Members	57	143	71
		New Members	392	586	480
		Drops	747	571	668
		Net Growth	-212	197	-44
Total		New Clubs	2	5	2
		Charter Members	57	143	71
		New Members	392	586	480
		Drops	747	571	668
		Net Growth	-212	197	-44

## November (Only) Results

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>Nov-19</b>	<b>Nov-20</b>	<b>Nov-21</b>
<b>LC</b>	<b>Brazil</b>	<b>New Clubs</b>	1	0	1
		<b>Charter Members</b>	29	10	28
		<b>New Members</b>	60	36	194
		<b>Drops</b>	144	91	148
		<b>Net Growth</b>	-38	-37	85
<b>Total</b>		<b>New Clubs</b>	1	0	1
		<b>Charter Members</b>	29	10	28
		<b>New Members</b>	60	36	194
		<b>Drops</b>	144	91	148
		<b>Net Growth</b>	-38	-37	85

## Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr	2020-2021 2nd Qtr
LC	Brazil	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	4 101 234 590 -214	5 143 483 462 201
<b>Total</b>		<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	4 101 234 590 -214	5 143 483 462 201

### MD Wise Analysis

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2019-2020</b>	<b>2020-2021</b>	<b>2021-2022</b>
<b>LD</b>	<b>Brazil</b>	<b>New Clubs</b>	5	0	4
		<b>Charter Members</b>	128	14	146
		<b>New Members</b>	518	394	422
		<b>Drops</b>	919	634	930
		<b>Net Growth</b>	-223	-181	-252
<b>Total</b>		<b>New Clubs</b>	5	0	4
		<b>Charter Members</b>	128	14	146
		<b>New Members</b>	518	394	422
		<b>Drops</b>	919	634	930
		<b>Net Growth</b>	-223	-181	-252

## November (Only) Results

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>Nov-19</b>	<b>Nov-20</b>	<b>Nov-21</b>
<b>LD</b>	<b>Brazil</b>	<b>New Clubs</b>	0	0	2
		<b>Charter Members</b>	0	3	56
		<b>New Members</b>	137	94	177
		<b>Drops</b>	165	133	159
		<b>Net Growth</b>	-24	-19	96
<b>Total</b>		<b>New Clubs</b>	0	0	2
		<b>Charter Members</b>	0	3	56
		<b>New Members</b>	137	94	177
		<b>Drops</b>	165	133	159
		<b>Net Growth</b>	-24	-19	96



## Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr	2020-2021 2nd Qtr
LD	Brazil	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	2 47 308 668 -272	2 52 435 466 59
<b>Total</b>		<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	2 47 308 668 -272	2 52 435 466 59

### MD Wise Analysis

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2019-2020</b>	<b>2020-2021</b>	<b>2021-2022</b>
<b>63</b>	<b>Various</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	7	10	6
		<b>Drops</b>	17	22	14
		<b>Net Growth</b>	-7	-10	-8
<b>Total</b>		<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	7	10	6
		<b>Drops</b>	17	22	14
		<b>Net Growth</b>	-7	-10	-8

### November (Only) Results

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>Nov-19</b>	<b>Nov-20</b>	<b>Nov-21</b>
<b>63</b>	<b>Various</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	3	1	0
		<b>Drops</b>	4	2	2
		<b>Net Growth</b>	-1	-1	-2
<b>Total</b>		<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	3	1	0
		<b>Drops</b>	4	2	2
		<b>Net Growth</b>	-1	-1	-2

### Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr	2020-2021 2nd Qtr
63	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	4	13
		Drops	17	4
		Net Growth	-12	10
<b>Total</b>		New Clubs	0	0
		Charter Members	0	0
		New Members	4	13
		Drops	17	4
		Net Growth	-12	10

### MD Wise Analysis

MD	GMT Area	CA 3	2020-2021	2021-2022
LB	Brazil	New Clubs	2	4
		Charter Members	62	123
		New Members	256	205
		Drops	250	347
		Net Growth	88	26
Total		New Clubs	2	4
		Charter Members	62	123
		New Members	256	205
		Drops	250	347
		Net Growth	88	26

## November (Only) Results

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>Nov-20</b>	<b>Nov-21</b>
<b>LB</b>	<b>Brazil</b>	<b>New Clubs</b>	0	0
		<b>Charter Members</b>	6	4
		<b>New Members</b>	55	123
		<b>Drops</b>	44	83
		<b>Net Growth</b>	23	59
<b>Total</b>		<b>New Clubs</b>	0	0
		<b>Charter Members</b>	6	4
		<b>New Members</b>	55	123
		<b>Drops</b>	44	83
		<b>Net Growth</b>	23	59

## Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2020-2021 2nd Qtr
LB	Brazil	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	2 62 260 210 129
<b>Total</b>		<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	2 62 260 210 129

